

12pm

Guest arrival and buffet lunch

1pm

Introductions and welcome

1.05pm

Strategy recap

1.20pm

Pre-construction strategy

1.45pm

Customer insights - working break

2.15pm

Overview of work winning

Case study

Breakout session

How do we win more work?

Discussion points:

Customer

Commercial

Innovation

Partners

Market trend

Other ideas



3.30pm

Review top points and action plan

4.30pm

Next steps

5pm

Close