

# AN AWARD-WINNING YEAR

Wates is committed to the long-term future of the built environment. Our vision is to be the most trusted partner in the industry, leaving a positive legacy for the communities in which we work and live.

"My fellow shareholders and I passionately believe that good business, well done, is a force for good in society."

James Wates CBE  
Chairman

## FOURTH GENERATION OF FAMILY OWNERSHIP

Founded in 1897, Wates is one of the largest privately-owned construction, development and property services companies in the UK.

## PEOPLE

Wates employs around 4,000 people and works with more than 10,000 supply-chain operatives and partners to deliver our projects throughout the UK. Our people are at the heart of our success and we are committed to investing in their continuing development.

## RESHAPING TOMORROW

Everything we do is underpinned by our award-winning corporate social responsibility and sustainability programme, Reshaping Tomorrow, which expresses our ethos that business should be a force for good. We take a long term view and are committed to strengthening the communities in which we work.

## ZERO HARM

At the heart of our work is an absolute commitment to the health, safety and wellbeing of our people. Following the introduction of our 'We're Safer Together' Zero Harm programme in 2016, Wates now has an industry-leading health and safety performance.



Wates received the Queen's Award for Enterprise: Sustainable Development for the second consecutive time in 2016.

The award was presented by HRH The Princess Royal.



We were named Organisation of the Year at the inaugural UK Social Mobility Awards in 2017, in recognition of our commitment to advancing social mobility in the communities in which we work.



We were proud to achieve the Investors in People Gold accreditation for third successive three-year period. The standard means our employees know they work for an organisation with a belief in delivering high performance through its people and with a strong values-based approach to engaging people in delivering excellence.

In 2017 we received two awards from Construction News – the award for Contractor of the Year and the Judges' Supreme Award.



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[wates.co.uk](http://wates.co.uk)

## SOME OF OUR CLIENTS AND PARTNERS...



## FACTS. FIGURES. FOCUS.

GROUP CREDENTIALS | 2017



# 2017 IN FOCUS

The Wates Group, established in 1897, is one of the leading privately-owned, construction, development and property services companies in the UK. We employ around 4,000 people, working with a range of clients and partners from across both the public and private sectors. In 2017 we reported increased turnover and profit and were named Contractor

of the Year. We retained our Investors in People Gold accreditation for the third successive time and were also named Organisation of the Year at the inaugural UK Social Mobility Awards in recognition of our commitment to advancing social mobility in the communities in which we work.



## OUR CONSTRUCTION BUSINESSES

### WATES CONSTRUCTION

[wates.co.uk/construction](http://wates.co.uk/construction)

Wates Construction undertakes projects for government and the public sector across education, defence, justice, commercial, residential, heritage and leisure.

The business has a growing presence in residential development, notably high-density city housing, student accommodation and senior living. The business also specialises in urban regeneration and heritage projects, and is responsible for restoring some of the nation's most iconic and historical buildings. Nearly 80% of its business is from repeat customers and it operates nationally through a network of strategically placed local offices, and through a number of national and regional frameworks, including, from 2017, the Scape Major Works UK framework.

### SES ENGINEERING SERVICES

[ses-ltd.co.uk](http://ses-ltd.co.uk)

SES is the UK's pre-eminent design-led mechanical and electrical engineering provider, delivering for its customers in a wide range of environments. SES delivers bespoke optimised solutions for the whole construction industry, maximising offsite manufacture in its production facility, Prism.

SES was the first mechanical, electrical and plumbing contractor to achieve Building Research Establishment (BRE) and Building Information Modelling (BIM) Level 2 Certification.

## OUR DEVELOPMENT BUSINESS

### WATES RESIDENTIAL DEVELOPMENTS

[wates.co.uk/residevelopment](http://wates.co.uk/residevelopment)

Wates Residential Developments Group comprises two business areas: Wates Developments and Wates Residential.

Wates Developments specialises in land, planning and residential development throughout Southern England, with a large and growing portfolio of potential housing land.

Wates Residential develops mixed tenure housing schemes in partnership with both public and private sector organisations and has a vision to build great places where people want to live, helping to tackle the UK's urgent need for new housing. As well as building and selling homes to the public, the business also provides affordable homes for social landlords, such as local authorities.

## OUR PROPERTY SERVICES BUSINESSES

### WATES LIVING SPACE

[wates.co.uk/livingspace](http://wates.co.uk/livingspace)

Wates Living Space is a leading national provider of planned and responsive maintenance services in the UK social housing sector, maintaining over 500,000 homes nationwide every year. The business provides a broad range of services for local authorities and housing association partners, supporting the regeneration of disadvantaged communities and improving standards of living for residents by renewing existing housing stock. The business is also a leading provider of Fire Risk Assessment works for local authorities and housing associations and undertakes refurbishment and protection of dangerous structures.

### WATES SMARTSPACE

[wates.co.uk/smartspace](http://wates.co.uk/smartspace)

Wates Smartspace comprises two business areas: Wates Smartspace and Wates Smartspace FM. Wates Smartspace delivers high quality fit-out, refurbishment and maintenance services nationally, carefully enhancing its customers' operating environments. Key customers include commercial offices, broadcasters, retail, airports, developers, banks, distribution centres and public sector premises.

Wates Smartspace FM is a growing presence in the UK facilities management (FM) sector, providing total FM services to an impressive client list, across the healthcare, hospital, leisure, insurance, universities, bank and legal sectors.

### NEEDSPACE?

[needspace.co.uk](http://needspace.co.uk)

Needspace? provides quality managed, flexible workspace to a growing number of small businesses in London and the South East. It offers a range of office, workshop and studio units to small businesses looking to grow in an entrepreneurial environment. In 2017 the business added to its portfolio of premises, and now manages spaces in Clerkenwell, Clapham, Earlsfield, Hammersmith and Islington in London, and Crawley and Horsham in West Sussex. The company's aim is to create and nurture entrepreneurial communities which encourage businesses to network, thrive and support each other.